# SuMi TRUST

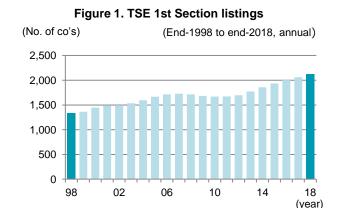
# SuMi TRUST Monthly Commentary

#### TSE 1st Section listing standards review

Tokyo Stock Exchange is considering a tougher standard for listed companies in the 1<sup>st</sup> Section. The new standard will slash the number of listed companies. In this report, we will talk about TSE review, Japanese market outlook, and stock picks.

#### 1. Background

Last November, the Tokyo Stock Exchange (TSE) launched the "Advisory Panel on Market Structure" to discuss stricter listing standards for the 1st Section. In the last 20 years, the number of listed companies on the TSE 1st Section has grown by 1.6 fold from 1,340 to 2,131 (as of 21<sup>st</sup> December 2018) (See Figure 1). The TSE believes that as the country's top market representing "Japan's elite, blue chips and leading companies", there are far too many companies. It also believes that stricter listing standards would promote constituent companies to "maintain and improve corporate value".



Source: Sumitomo Mitsui Trust Asset Management based on TSE data.

#### 2. Current Status

In late-2018, the media reported on discussions of raising the market capitalization hurdle from the current JPY2 billion to JPY50 billion - JPY100 billion (\$18 million to \$450 million - \$900 million\*). However, it appears that it has since been lowered to "JPY25 billion" (\$230 million\*), which is less strict. Should the hurdle be raised to JPY50 billion (\$450 million\*), 1,100 companies would be demoted from the 1st Section. And if it is relaxed to JPY25 billion (\$230 million\*), 720 companies would be purged. Currently, the matter is being discussed at the TSE. Thereafter, it will be deliberated at the Financial System Council, an advisory body to the Ministry of Finance.

\* \$1 = JPY110

#### 3. Impact on the Stock Market

Most of domestic corporate pensions and public pensions invest in TOPIX (Tokyo Stock Price Index) index linked products whose constituents are TSE 1st Section listed stocks. In addition, some of the ETFs held by the Bank of Japan are TOPIX index funds. These products, which are estimated at around 60 trillion yen, will need to be rebalanced and sell stocks that have been demoted from the 1st Section, and make additional purchases of stocks which remain in the 1st Section. The amount sold would be about JPY 960 billion.

Demoted stocks should comprise of only a small percentage of the total TSE 1st Section market cap (1.3% of the total market cap when the threshold set at JPY 25 billion, See Table 1) thereby only minimally impacting the level of TOPIX. On the other hand, it would create a sell-off and impact small-medium cap stocks that are being purged as it triggers a sell-off in these stocks at as much as 10% of their market cap. Also, it is widely believed that the valuation of these index constituents is inflated to some extent supported by passive investments.

There has reportedly been discussion around having a 3 year grace period before the change, to mitigate the impact. However, once the new 1st Section standards are announced, we believe that index-based investors will rebalance their holdings ahead of the change even if there is a grace period.

We believe the impact would be largest in the first year after the announcement and will get smaller towards the end of the grace period. We anticipate that the review will push some borderline companies to conduct mergers and acquisitions in order to expand their market cap to meet the new market capitalization requirements for being a TOPIX constituent. Whilst we are unaware of the details at this stage, we believe that there is a good possibility that stocks with a market cap of under the JPY 25 billion threshold may be excluded from the TOPIX 1st Section. This could impact share prices of small caps albeit temporarily. However, we do not intend to change our focus ahead of the change. We invest in stocks which offer medium to long term growth potential and believe these shares offer upside potential regardless of such events.

#### Table 1. TOPIX : Distribution by Market Cap

Market Cap (JPY billion)	Composition Ratio	Number of Companies
Over 0	100.00%	2,124
Over 25	98.70%	1,405
Over 50	96.90%	1,035
Over 100	93.70%	702

Source: SuMi TRUST

April 2019





#### 4. Outlook for Japanese Market

We see the Nikkei 225 index heading towards 24,000 by year end as the effects of China's public investments become apparent, and concerns over its economy subside. A considerable amount China's budget has been apportioned to railroad construction and infrastructure spending. By the National Day of the People's Republic of China (in October), we should see signs of full economic recovery.

Many forecast weaker growth in the US towards year end. But with 2020 being a Presidential election year, we believe there will be some economic stimulus measures which should calm fears of a recession. We like IT stocks including electronic parts manufacturers which stand to benefit from the spread of the next generation 5G communication standards.

Although it already surpassed the 22,000 level, we consider the back and forth still continues until May because the Chinese and Americans won't come to terms easily. Overseas investors have not been buying Japanese equities and much of the flow is short-term money. Japanese companies are likely to announce a conservative guidance in May. Thus it is hard to imagine long-term funds coming into the market until companies announce upward revisions during the interim results season.

#### 5. Stock of the month

Here, we introduce 5G related stocks in Japan that we focus on.

#### Itochu Techno-Solutions Corporation (4739)

Itochu Techno-Solution Corporation is a major systems integrator and affiliate of the Itochu group.

Its main areas of focus are 5G, cloud service, systems application operation and managed security services. The company's strength lies in system and network build-out expertise by using information systems and software by global IT firms. It is expected to receive increased orders from telecoms companies for telecoms network build-up and the spread of 5G. In fact, it has already received 5G-related orders from a major telecoms carrier which proves the company's level of competitiveness in 5G investments. As 5G spreads, the company will introduce 5G technology to a wide variety of industries. This will underscore the importance of the company's technological expertise, and we see mid-longer term business expansion from here.

#### Comsys Holdings (1721)

A major telecoms construction company, Comsys Holdings' primary area of business is social systems business which includes cable and wireless network construction primarily for NTT facilities, NCC facilities and ICT Solution. Its main client is the NTT Group. Comsys' expertise lies in telecoms facility and base station construction and is in a position to gain from 5G investments. We expect Comsys to receive orders from companies other than the NTT Group as 5G spreads and we see rising 5G-related telecoms construction and network orders. We also expect to see 4G-related construction orders in addition to orders from Rakuten, a new comer in the mobile business. In short, we see earnings rising for Comsys.

All enquiries regarding the report should be made to:

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#### Risk of Loss

Under an investment management agreement, based on the investment guideline provided by the client and discussion between the parties regarding the manner of the investment management, securities and other instruments which are subject to price fluctuations, including, without limitation, Japanese equity and fixed income, foreign currency denominated equity and fixed income, investment trusts, shares of collective investment schemes, loans, futures transactions, option transactions, swap transactions and foreign currency transactions, may be included in the investment portfolio. Price fluctuations in such investment assets may result in a loss in principal of the assets under management.

#### Price Fluctuations

Assets which are managed by Sumitomo Mitsui Trust Asset Management Co., Ltd. pursuant to an investment management agreement are subject to various risks, including, without limitation:

### (1)Market Risk

Risk of the price movements in the managed assets due to fluctuations in financial markets and other indices, including (but not limited to) fluctuations in equity markets, interest rate markets, foreign currency markets and financial indices.

#### (2)Credit Risk

Risk of the price movements in the managed assets due to changes in the financial and/or business conditions of issuers, counterparties to a transaction or the counterparties of the issuers.





#### (3)Liquidity Risk

Risk of the trading of the any interests within the managed assets being restricted due to the market environment or the lack of trading volume. Similarly, there is a risk that the value of the managed assets being volatile due to the lack of market liquidity of such assets.

Furthermore, investments of the managed assets into hedge funds and securitized products may contain various risks related to investment approach and structure in of such investment in addition to the any of the risks mentioned above. For further information, please refer to the explanatory documents for each product.

#### Restrictions on Purchase and Redemption

To the extent permitted under the investment strategy as set forth in the investment management agreement, the managed assets may invest in other types of investment funds or financial products. Due to factors such as the nature of the target investments and/or investment structure, various restrictions, including, without limitation, restrictions on purchase and redemption, may be imposed in connection with certain investment products such as investments in hedge funds and/or securitized products. In particular, redemption of such investment product may require several months. For further information, please refer to the explanatory documents for each product. In addition, due to such factors as market liquidity, size of the purchase or redemption or other unavoidable reasons, redemptions of investment assets from such target investment funds may take some time, and the timing of the purchase of such investment assets may be limited.

#### Restrictions on Business Pertaining to Commodity Investment

In our commodity investment advisory business, we can not conduct transactions related to product investment with customers as opponents (excluding qualified institutional investors' customers). In addition, we and our affiliated companies (except Mitsui Sumitomo Trust and Banking Co., Ltd. which conducts banking business and trust business) cannot receive deposits of money or securities from customers in regard to the commodity investment advisory business, regardless of the nominal item.

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Company Name: Sumitomo Mitsui Trust Asset Management Co., Ltd.

Financial Institution Registration Number: No.347 Kanto Finance Bureau of the Ministry of Finance Commodity Trading Advisor License Number: #(1) No.25, the Minister of Economy, Trade and Industry Participating Associations: The Investment Trusts Association, Japan, Japan Investment Advisers Association

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In principle, management fees are calculated on the basis of assets under management. However, the specific method of calculation for each transaction cannot be expressed in advance, as such method is determined through discussions and in consideration of the contents of the investment guidelines and the investment discussions between the parties. When entering into an investment management agreement, please be sure to confirm with our sales representatives the applicable calculation method of the management fee.

(Trading Costs)

A commission incurred through a trade of securities, overseas custody fees and other costs will be deducted from the entrusted assets under management. When investing in investment trust products organized and managed by other institutions, fees may be charged by the institutions concerned. Specific amounts and/or upper limits of costs cannot be expressed in advance, as such costs are determined, along with calculation methodology, based on type and volume of the assets under management.

(Securities Lending)

When entering into a security-lending agreement, a fee will be charged. This fee cannot be expressed in advance, as such fee will be determined based on separate discussion between the parties.

#### (Termination Fees)

When terminating an investment management agreement, a termination fee may be charged based on the terms and conditions set forth in such agreement.

(Other Expenses)

In addition to the above costs, other costs related to investment products, such as tax, levy, and/or operational costs may be deducted from the assets under management or be charged directly to the client.

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(3)Purpose Research and development of various financial products

(4)Contact

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